



March 9, 2012

Ms. Eni Xhori
Mr. Gregory Brophy
Mr. and Mrs. Gregory Brophy

Dear Eni and Gregory,

Once again, please accept our warmest congratulations on your upcoming wedding! It has certainly been a pleasure working with you both regarding your wedding reception to be hosted here at Seaview, A Dolce Resort. We are honored to have this special affair placed in our care. Thank you for your confidence, we could not be more excited. It is our pleasure to confirm the following at our understanding of the events requirements:

Function: **THE XHORI BROPHY WEDDING**

Date: **Saturday, September 28, 2013**

Time: 5:00pm-6:00pm Ceremony – Bayview Terrace
(Non-Refundable Charge of \$2,000 for the Ceremony)
~Back Up Space in Presidential Salon A&B
6:00pm – 7:00pm Cocktail Reception – Bayview Veranda and Terrace
7:00pm –11:00 pm Dinner & Dancing –Bayview Ballroom

Wedding Package: **2012 Crystal Wedding Reception Package**
The 2012 Crystal Wedding Reception Package range in cost from \$130.00 per person-\$175.00 per person on a Saturday evening in September, depending on the entrées selected. Please note that prices are subject to 21% taxable service charge and current state tax (currently 7%). Please see Special Concessions for Modifications.

Anticipated Revenue: **\$21,000.00** (21% taxable service charge & 7% tax are additional)
(Minimum Revenue) Anticipated Revenue is based on the minimum food and beverage for the Bayview Ballroom on a Saturday. This minimum does not include the \$2,000.00 ceremony fee. Cost may increase depending on the number of guests attending your wedding, and/or from enhancements added to the package during the Event Planning Phase.

Non-Refundable Deposit: **4,200.00**

Estimated Attendance: Approximately 150 Guests

ADVANCE PAYMENT SCHEDULE

It is the responsibility of The Xhori Brophy Wedding, not the Hotel, to ensure payments are made in a timely manner as listed below.

The payment schedule for your event is:

Deposit/Payment Amount

\$4,200.00

\$4,200.00

\$4,200.00

\$4,200.00

\$4,200.00

Schedule

Signing of Contract (July 17, 2012)

10/17/2012

1/17/2013

4/17/2013

7/17/2013

100% of the final balance based on the final banquet event order is due 14 days prior to the function date by personal check or 3 days prior to the function date by cash or bank certified check.

A Credit Card Authorization Form must be filled out and submitted with your signed contract to guarantee payment for any incidental charges that may occur the night of your wedding.

EVENT PLANNING PROCESS

Upon receipt of your executed agreement and initial deposit, the Hotel will consider your wedding definite. Once received, the wedding will be turned over to our Wedding Coordinator. Approximately three months prior to the wedding, you Coordinator will personally meet with you to finalize all the details. We require that you provide us with your event guarantees three (3) business days prior to your event. This will be considered the guarantee for which you will be charged, even if fewer should attend. If the guaranteed number is not provided, the billing will be for the greater of the following: (i) The number of persons for which the wedding was originally booked or (ii) The number of persons in attendance. (Requesting Theresa Stevens to be the Wedding Coordinator).

OVERNIGHT ROOM REQUIREMENTS

Based on the requirements outlined by The Xhori Brophy Wedding, Hotel agrees to offer the following guest room block:

DAY:	DATE:	TOTAL ROOMS:	BRIDAL SUITE	RATE:
Friday	September 27, 2013	30	\$179.00	\$179.00
Saturday	September 28, 2013	30	COMPLIMENTARY	\$179.00

~ If above rooms are booked in block prior to the cutoff date (August 27, 2013) and there is hotel availability then Seaview agrees to add more rooms at the discounted block rate. The above rate does not include 7% NJ Sales Tax, 8% Occupancy Tax, and Below Service Fee. These fees are an additional cost to the \$179.00 per night rate.

INTERNET RATE OFFERS

From time to time Seaview will run discounted internet rate offers. These offers are qualified by several factors that could include limited inventory, pre-purchase and or non cancellation restrictions. These offers are not applicable to group blocks.

____ (please initial)

SPECIAL CONCESSION(S)

1. Complimentary invitation for four (4) guests (including Bride and Groom) to attend a private tasting. Tasting will be scheduled prior to the 2nd deposit being due (October 17, 2012). Please contact wedding coordinator to set up tasting and timing. The Xhori Brophy Wedding will be able to choose 8 Hors d'oeuvres, 2 Salads, 2 Appetizers, 2 Entrees, 2 Cake flavors and 2 Cake Fillings.
2. Complimentary overnight Bridal Suite for Eni and Gregory on Saturday, September 28, 2013.
3. Complimentary First Anniversary Stay for Eni and Gregory in September 2014. Eni and Gregory must contact their Wedding Coordinator as Anniversary is approaching to make reservations. Reservations are based on availability and are non-transferrable.
4. Complimentary foursome of golf to be used on the wedding weekend. Tee times to be arranged by contacting our Golf Department and tee times are based on availability.
5. Stockton Seaview Hotel and Golf Club will be adding Glenlivet Scotch and Grey Goose Vodka to the Luxury Brands Bar Package for the cocktail hour and wedding reception at no additional cost.
6. The Xhori Brophy Wedding will be getting a 3rd entrée choice with the Crystal Wedding Package at no additional cost. Stockton Seaview requires all food plate counts 72 hours prior to the wedding and package price is based on highest priced entrée selection.
7. The Xhori Brophy Wedding will receive a 10% discount off the per person pricing of the Farewell Wedding Breakfast menu and the Rehearsal Dinner only. The Xhori Brophy Wedding will only receive this discount if they book both meals with Stockton Seaview Hotel and Golf Club.

ROOM RATES/RESERVATIONS

The Stockton Seaview Hotel & Golf Club is pleased to offer the use of our online group reservations system powered by Passkey. All reservations will be made, modified or canceled by individuals online at a URL to be established and published to potential attendees through the planner's meeting website or via email. By providing the group name, individuals will also be able to make reservations by calling a toll-free number created especially for your group between the hours of 9am-8pm eastern time, Monday through Friday. Reservations must be made on or before the cutoff date of August 28, 2012 in order to be eligible for the group rate.

The toll free number is: 855-894-8698

We will provide you with the URL to post on your site after the contract is signed.

The Stockton Seaview Hotel & golf Club will supply a user name and password in order for the planner to access to the group's information and reports online 24/7. In addition, we will schedule weekly block and pickup reports to automatically be sent to the planner.

CHECK – IN/CHECK – OUT POLICY

Our check – in time is 4:00 PM, checkout time is before 11:30 PM. Guests arriving before check – in time will be accommodated as rooms become available. The Bell Captain can arrange to check baggage for those arriving early when rooms are not available. Hotel Guests may request an earlier Check-In, but based on Hotel Occupancy the evening before Seaview, A Dolce Resort can not guarantee an early Check-In.

____ (please initial)

SERVICE CHARGE

A Service Charge of **\$3.00 per person, per night** will be added to each individual guest room to cover services provided by some of our resort associates. The following service areas share in the distribution of the Service Charge: Bell Staff, Valet Staff, and Doormen.

PARKING

Valet parking is complimentary for guests who are attending the wedding and not staying overnight. Valet parking is available for overnight guests at the current cost of **\$13.00 per night**. Self parking is available on a complimentary basis. Parking rates are subject to change. Hotel will notify The Xhori Brophy Wedding in writing should a change in parking rates occur.

FOOD AND BEVERAGE MINIMUM REVENUE

The Xhori Brophy Wedding agrees that they will provide, and Hotel is relying on, a minimum food and beverage revenue of **\$21,000.00 (not including 21% taxable service charge or 7% tax)** associated with the Event. The Xhori Brophy Wedding and Hotel agree that if they fail to provide Hotel with at least **\$21,000.00 (not including 21% taxable service charge or 7% tax)** in Food and Beverage revenue, they will pay Hotel, as liquidated damages and not as a penalty the minimum Food and Beverage revenue. **This means that The Xhori Brophy Wedding is responsible for paying at least \$21,000.00 (not including 21% taxable service charge or 7% tax)** even if guest count decreases. In addition, if The Xhori Brophy Wedding cancels any function within 72 hours before the scheduled time for such function, the total minimum revenue will be due.

____ (please initial)

CANCELLATION POLICY

The Hotel shall be entitled to charge a cancellation fee in the event The Xhori Brophy Wedding cancels this agreement after acceptance by the Hotel. **Notice of cancellation must be made in written form.** The fee will be based on banquet pricing in effect at the time written notice of cancellation is received. These amounts are due as liquidated damages and not as a penalty. The following schedule will apply:

Notification of Cancellation	Cancellation Fee % of Total
Prior to Scheduled Function	Estimated Food and Beverage
<u>Arrival Date</u>	<u>Revenue</u>
0-120 days	100%
120-179 days	75%
180-365 days	50%
Date of signed contract – 366 days	35%

IMPOSSIBILITY

The performance of this Agreement is subject to termination without liability upon the occurrence of any circumstance beyond the control of either party – such as acts of God, war, government regulations, disaster, strikes (except those involving the employees or agents, of the party seeking the protection of this clause), civil disorder, or curtailment of transportation facilities – to the extent that such circumstances makes it illegal or impossible to provide or use the Hotel facilities. The ability to terminate this Agreement without liability pursuant to this paragraph is conditioned upon delivery of written notice to the other party setting forth the bases for such termination as soon as reasonable practical, but in no event longer than ten (10) days – after learning of such basis.

CATERING REQUIREMENTS

The sales and service of all alcoholic beverages is regulated by the New Jersey State Liquor Commission and Seaview, A Dolce Resort is responsible for the administration of those regulations. It is state law that no alcoholic beverages may be brought into the hotel for a banquet function. We reserve the right to request proof of legal drinking age from any guest or to deny service to guests who appear to be intoxicated.

All displays, exhibits, decorations, equipment, and musicians must enter through the Hotel's receiving entrance and/or Security Office. Delivery time must be coordinated with the Hotel in advance. All outside vendors contracted by The Xhori Brophy Wedding must review and sign the Hotel's established vendor guidelines prior to the event date.

No food or beverages of any kind can be brought into the Hotel by The Xhori Brophy Wedding or by attendees.

____ (please initial)

DECISION DATE

Thank you for selecting the Seaview, A Dolce Resort to host your upcoming wedding! If you have any questions, please call me directly at **609-748-7605**. You have my commitment that every member of the Seaview Team will work diligently to create lifetime memories for your most special day.

If these arrangements meet with your approval, please return a signed copy of this group sales agreement to me attention by **July 17, 2012**.

SIGNATURE

Accepted by: The Xhori Brophy Wedding

Name: Mr. Gregory Brophy

Title: Father of the Groom

Signature: _____

Date: _____

Approved and authorized by Hotel:

Name: Erin Kenny

Title: Catering Sales Manager

Signature: _____

Date: _____

Name: Mike Tidwell

Title: Director of Sales & Marketing

Signature: _____

Date: _____



METHOD OF PAYMENT FORM

Today's Date: July 17, 2012

Function Date(s): **Saturday, September 28, 2013**

Function/Group Name: Xhori Brophy Wedding

Please check intended/requested method of payment:

Check Remittance:

Payable to: Seaview

Attn: Erin Kenny, Catering Sales Manager

401 South New York Road

Galloway, NJ, 08205

Credit Card:

Type of Credit Card: ☐ MC/Visa ☐ Discover ☐ Diners Club ☐ American Express

Name of Credit Card Holder: _____

Credit Card Number: _____ Expiration Date: _____

The undersigned hereby authorizes all charges indicated above, including agreed upon deposits, as indicated on the executed contract and/or Catering Event Orders for the referenced Function/Group, to be charged to the above credit card. In the event that an alternative payment is not presented at the conclusion of the event, all charges will be processed to this credit card to satisfy their obligation to the conference center. The above charges are not disputable after authorized signer accepts goods and/or services.

Cardholder Signature: _____

Print name as it appears on card: _____

Please enclose/include a photocopy of both the front and back of your credit card.

Client Signature: _____ Date: _____